

JANUARY 31, 2004

~~JANUARY 31, 2003~~

~~JANUARY 31, 2002~~

CONTRACT PERIOD THROUGH JANUARY 31, 2001

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for **PHOTOGRAPHIC EQUIPMENT AND SUPPLIES**
[AKA-PHOTOGRAPHIC SUPPLIES & EQUIPMENT]

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by the Board of Supervisors on **JANUARY 20, 1999**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

AS/jmk
Attach

Copy to: Clerk of the Board
Stephen Krausnick, ~~Roy Debb~~, Sheriff's Office
Carmen Ledesma, Materials Management

(Please remove Serial 98128-X from your contract notebooks)

SPECIFICATIONS ON CALL FOR BID FOR: PHOTOGRAPHIC SUPPLIES AND EQUIPMENT

1.0 INTENT:

The intent of this Call for Bids is to establish an annual pricing agreement for Photographic Supplies and Equipment items specifically listed herein. Also included are blanket discounts for related supplies as covered by current pricing documents. Amendments, supplements and/or revisions will be effective upon receipt and approval of notice to the Department of Materials Management.

2.0 TECHNICAL SPECIFICATIONS:

2.1 Photographic Supplies and Equipment items as specifically listed in Section 5.0, to include:

- KODAK FILM
- PHOTOGRAPHIC CHEMICALS
- KODAK PHOTOGRAPHIC PAPER
- VARIOUS PHOTOGRAPHIC SUPPLIES & EQUIPMENT
- POLAROID FILM

3.0 STANDARD TERMS & CONDITIONS:

3.1 LANGUAGE FOR REQUIREMENTS CONTRACTS:

Vendors signify their understanding and agreement by signing this document, that this is a requirements contract based on the County's best usage estimates. It only indicates that if purchases are made for the commodities or services contained in this contract, that they will be purchased from the vendor awarded that item. Orders will only be placed when a need is identified by a using agency or department and proper authorization and documentation have been approved.

3.2 CONTRACT LENGTH:

This call for bids is for awarding a firm, fixed price purchasing contract to cover a two (2) year period.

3.3 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this agreement up to a maximum of three (3), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.4 CURRENT PRICING/RESPONSIBILITY:

It is the responsibility of the successful vendor to advise the Maricopa County Materials Management Department of any changes, which may affect pricing, catalogs, delivery or any condition of this contract. All requests shall be in writing and shall be tendered with a minimum of thirty (30) days notice. This notice in no way obligates the County to accept any change to the awarded contract. No changes to the existing contract will become effective until approved in writing by the Maricopa County Materials Management Department.

3.5 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant agreement for convenience by providing thirty (30) calendar days advance notice to the vendor.

3.6 TERMINATION FOR DEFAULT:

If the Contractor fails to meet deadlines, or fails to provide the agreed upon service/material altogether, a termination for default will be issued. The termination for default will be issued only after it is deemed by the County, that the vendor has failed to remedy the problem after being forewarned.

3.7 APPROPRIATION CONTINGENCY:

The vendor recognized that any agreement entered into shall commence upon the day first provided and continued in full force and effect until termination in accordance with its provisions. The vendor and the County herein recognized that the continuation of any contract after the close of any given fiscal year (July 1 – June 30) shall be subject to the approval of the budget of the County providing for or covering such contract item as an expenditure therein. The County does not represent that said budget item will be actually adopted, said determination being the determination of the County Board of Supervisors at the time of the adoption of the budget.

3.8 SUBCONTRACTING:

The Vendor may not assign this contract or subcontract to another party for performance of the terms and conditions hereof without the written consent of the County. All correspondence authorizing subcontracting must reference the contract serial number and identify the job project.

3.9 INCORPORATION OF BID INTO THE CONTRACT:

The contents of this solicitation and the selected firm's response are to be incorporated into the contract.

3.10 AMENDMENTS:

All amendments to this contract must be in writing and signed by both parties.

3.11 CONTRACT COMPLIANCE MONITORING:

The Materials Management Department and the Sheriff's Department shall monitor the Contractors compliance with, and performance under, the terms and conditions of the Contract. The Contractor shall make available for inspection and/or copying by the County all records and accounts relating to the work performed or the services provided in this Contract.

3.12 NON-COLLUSION:

The Contractor expressly warrants and certifies that neither the Contractor nor its employees or associates has directly or indirectly entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in conjunction with this bid.

3.13 FINANCIAL STATUS:

All vendors shall make available upon request a current audited financial statement, a current audited financial report, or a copy of a current federal income tax return. Failure or refusal to provide this information within five (5) business days after communication of the request by the County shall be sufficient grounds for the County to reject a bid or proposal, and/or to declare a vendor non-responsive and/or non-responsible, as those terms are defined in the Maricopa County Procurement Code.

If a vendor is currently involved in an ongoing bankruptcy as a debtor, or in a reorganization, liquidation, or dissolution proceeding, or if a trustee or receiver has been appointed over all or a substantial portion of the property of the vendor under federal bankruptcy law or any state insolvency law, the vendor must provide the County with that information as part of its bid/proposal/quote. The County may consider that information during evaluation of the bid/proposal/quote. The County reserves the right to take any action available to it if it discovers a failure to provide such information to the County is a bid/proposal/quote, including, but not limited to, determination that the vendor should be declared non-responsible and/or non-responsive, and suspension or debarment of the vendor, as those terms are defined in the Maricopa County Procurement Code.

By submitting a bid/proposal/quote in response to this solicitation, the vendor agrees that, if, during the term of any contract it has with the County, it becomes involved as a debtor in a bankruptcy proceeding, or becomes involved in a reorganization, dissolution or liquidation proceeding, or if a trustee or receiver is appointed over all or a substantial portion of the property of the vendor under federal bankruptcy law or any state insolvency law, the vendor will immediately provide the County with a written notice to that effect, and will provide the County with any relevant information it requests to determine whether the vendor will meet its obligations to the County.

3.14 PROMPT PAYMENT DISCOUNT:

Maricopa County, through its "Continuous Improvement Initiatives" has identified Vendor Payment as a process requiring attention and improvement. Maricopa County has initiated changes in this area, which are intended to both improve and expedite this process. In light of these efforts, vendors are strongly encouraged to offer Maricopa County Cash Discounts for Prompt Payment Terms. Invoices reflecting such Cash Discounts will be processed with the highest priority.

3.15 P.O. CANCELLATION LANGUAGE:

The Department of Materials Management reserves the right to cancel Purchase Orders within a reasonable period of time after issuance. Should a Purchase Order be canceled, the County agrees to reimburse the vendor but only for actual and documentable costs incurred by the vendor due to and after issuance of the Purchase Order. The County will not reimburse the vendor for any costs incurred after receipt of County notice of cancellation, or for lost profits, shipment of product prior to issuance of Purchase Order, etc.

Vendors agree to accept verbal notification of cancellation from the Department of Materials Management with written notification to follow. By submitting a bid/proposal in response to this solicitation, the vendor specifically acknowledges to be bound by this cancellation policy.

3.16 BID PROTESTS AND DISPUTE RESOLUTION:

Bid protests and contract disputes shall be handled in accordance with the provisions of Article 9, MC1-905, MC1-906, respectively, of the Maricopa County Procurement Code.

3.17 DELIVERY:

Delivery is required F.O.B. Destination, freight pre-paid, within fifteen (15) days of receipt of purchase order. The County reserves the right to obtain material on the open market in the event the contractor fails to make delivery and any price differential will be charged against the contractor. Bidder(s) shall indicate on Pricing Documentation (Pricing Page) any additional freight or handling charges that would be associated with expedited delivery.

3.18 OFFSET FOR DAMAGES:

In addition to all other remedies at Law or Equity, the County may offset from any money due to the bidder any amounts bidder owes to the County for damages resulting from breach or deficiencies in performance under this contract.

3.19 PROVISIONS OF BID DOCUMENTS:

All bids must comply with and not deviate from the provisions of the bid documents. Failure to meet a material requirement of the bid documents shall be reason for rejection of a bid.

3.20 INCURRING COSTS:

Maricopa County is not responsible for any costs incurred in preparing this bid, including the acquisition of supplies and/or personnel.

3.21 PUBLIC RECORD:

All information submitted relating to this bid, except for proprietary information, shall become part of the public record, in accordance with MC1-406.

3.22 CONFORMANCE TO THE MARICOPA COUNTY PROCUREMENT CODE:

If any bidder believes that any aspect of this solicitation is inequitable or impracticable of performance, they will proceed in accordance with the Maricopa County Procurement Code, Section MC1-905, to secure an administrative determination on this point.

3.23 AWARD:

Award will be made to the lowest responsive/responsible bidder(s) meeting specifications.

3.24 MBE/WBE PARTICIPATION:

Vendors submitting proposals are encouraged to solicit MBE/WBE participation on this contract. A list of certified MBE/WBE enterprises may be obtained by contacting Carlos Avelar, Contracts Compliance Coordinator for Maricopa County at (602) 506-8656. Please indicate in your bid response MBE/WBE areas of involvement for monitoring purposes.

3.25 INVOICING REQUIREMENTS:

All item(s) purchased by the County, whether picked up or delivered, shall be accompanied by a proper invoice billed to the appropriate County agency per the purchase order instructions:

All invoices shall indicate the following:

1. Contract number
 2. County purchase order number
 3. Quantity
 4. Part number(s)
 5. Description
 6. Pricing per unit
 7. Labor hourly rate
 8. Total
 9. *Freight, (if applicable)
 10. Sales tax on parts only
 11. Provide two(2) legible copies of the invoice.
 12. The invoice shall be dated and signed (full name) by the County employee receiving the parts.
- *FREIGHT: If freight is applied on a invoice(s) the following requirements are to be indicated on the invoice(s):
- a) Identify the expedited delivery (overnight, airfreight, UPS direct, etc.) on the invoice(s).
 - b) Full name of the using agency employee authorizing this method of delivery.

Invoices not disclosing the above information shall be returned to the Contractor(s) for the necessary corrections.

Questions regarding billing or invoicing shall be directed to the using agencies accounts payable division.

3.26 ADDITIONAL PRICING:

Bidders are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in this call for bids. Pricing offered should be noted on the pricing pages of the vendor response in the format requested. Two (2) sets of catalogs/pricing documents shall accompany any additional pricing offered.

3.27 POST-AWARD MEETING:

The successful Contractor(s) will be required to attend a post-award meeting with the using agency for discussion of the terms and conditions of this contract. This meeting will be coordinated by the procurement officer of this contract.

3.28 PRICE REDUCTIONS:

By submitting a bid or proposal in response to this solicitation, vendors agree to guarantee that Maricopa County is receiving the lowest price offered by your company to other customers for similar services at comparable volumes in a similar geographic area. If at any time during the contract period your company offers a lower price to another customer, notification not be made of price reductions, upon discovery Maricopa County shall reserve the right to take any or all of the following actions:

- 3.28.1 Cancel the contract, if it is currently in effect.
- 3.28.2 Determine the amount, which the County was overcharged and submit a request for payment from the vendor

for that amount.

- 3.28.3 Take the necessary steps to collect any performance surety (if any) provided on the applicable contract.

3.29 CONTRACT ADMINISTRATION:

To help insure contract compliance, a contract administration process will be an integral part of this contract. County employees will be assigned as contract monitors for key locations throughout the County. Materials Management and the user organizations will utilize the procedure. This contract administration process is an audit and feedback system and will be in addition to any of the other policies and procedures contained herein. The Contract Administration Process is a total quality management tool that empowers the hands-on users to monitor and assure contract compliance.

The vendors should know in the bidding process that the successful bidder will be closely monitored for contract compliance. No additional cost is anticipated to be incurred by the successful bidder by the presence of the contract administration process as long as contract compliance is maintained. Except for the more formalized feedback of findings, the normal vendor/user relationship will exist when within compliance and the contract administration process should be transparent.

3.30 REGISTRATION:

Vendors are required to be registered with Maricopa County prior to receiving an award for any County Business. Failure to comply with this requirement will cause your bid to be declared non-responsive. Registration Forms are available from the Department of Materials Management, 320 West Lincoln Street, Phoenix, Arizona 85003 or by calling (602) 506-3244.

3.31 SUBMISSION PRICE CLARITY:

For reasons of clarity all submissions of pricing (pricing page) shall be priced in the same unit (size, volume, quantity, weight, etc.) as the bid specifications request. Submissions (bids) failing to comply with this requirement may be declared non-responsive. Minimum purchase requirements (if any) must be explained in writing by the bidder.

3.32 INDEMNIFICATION:

The Contractor agrees to indemnify and save harmless the County, its officers, agent and employees, hereinafter referred to as indemnitee, from all suits, including attorneys' fees and costs of litigation, actions, loss, damage, expense, cost or claims, of any character including without limitation, injury to or death of any and all persons or property damage sustained and caused by any act, omission, neglect, or misconduct of contractor or on account of any action, claim or amount arising or recovered under Workmen's Compensation law, or arising out of failure of the Contractor or those acting under Contractor to conform to any statutes, ordinances, regulations, law or court decree.

It is the intent of the parties to this contract that the indemnitee shall, in all such instances, except for loss or damage resulting from the sole negligence of the indemnitee, be indemnified against all liability, loss or damage.

3.33 ORDERING AUTHORITY:

Vendor(s) should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a CAPA (Certified Agency Procurement Aid). CAPA purchases are limited to values of less than \$1,000.00. No other request is valid.

3.34 COMPLIANCE WITH SPECIFICATIONS:

The fact that a manufacturer chooses not to produce equipment or materials to meet these specifications will not be considered sufficient cause to adjudge these specifications as restrictive. Bidder/Proposer shall be required to offer equipment or materials, which meet the specifications or is of equal or greater quality and functionality. Where equipment or materials are offered that are not identical to those contained in the specifications, but are believed to be of equal or greater quality and functionality, the bidder/proposer shall be required to note such deviation, detail why, in their opinion, the equipment or material is of equal or greater quality and functionality in terms of performance and reliability. Maricopa County shall be the final decision maker as to whether the deviation is material and is of equal or greater quality and functionality. Maricopa County retains the sole discretion to waive non-material deviations. Failure to adequately detail any proposed deviation may be grounds for rejection of the entire bid/proposal.

3.35 EMPLOYEE PRICING:

Vendors are requested to include with their bids/proposals/quotes the amount of any discounts they are willing to offer to Maricopa County Employees. The amount of the offered discount, if any, will not be considered in evaluating bids/proposals/quotes to determine which vendor has offered the lowest price or which proposal is determined to be in the best interest of Maricopa County. The County does not want vendors to offer any discount to County

SERIAL 98195-X

Employees that would negatively impact the pricing the vendors offered to Maricopa County for it's purchases. Should the vendors have any questions regarding this request, please contact the Procurement Specialist for this Call for Bids.

4.0 SPECIAL TERMS & CONDITIONS:

4.1 CONTRACTOR RESPONSIBILITY:

The Contractor will be responsible for any damages whatsoever to County property as applicable when such property is the responsibility or in the custody of the Contractor, his employees or subcontractors.

4.2 CONTRACTOR LICENSE REQUIREMENT:

The Contractor shall procure all permits and licenses, and pay all charges and fees necessary and incidental to the lawful conduct of his business. He shall keep himself fully informed of existing and future Federal, State, and Local laws, ordinances and regulations which in any manner affect the fulfillment of this contract and shall comply with the same.

Vendors furnishing finished products, materials or articles of merchandise that will require installation or attachment as a part of the Contract, shall possess any licenses required by the Arizona Registrar of Contractors. A vendor is not relieved of its obligation to possess the required licenses by subcontracting out the labor portion of the contract. Vendors are advised to contact the Arizona Registrar of Contractors, Chief of Licensing, at (602) 542-1502 to ascertain licensing requirements for a particular contract. Vendors shall identify which license(s), if any, the Registrar of Contractors requires for performance of the Contract.

4.3 AMPLIFYING DATA:

Should any bidder wish to submit amplifying data with this bid, a statement should be made on the bottom of the bid that such amplifying materials is a part of the bid and attach material to the bid form(s).

4.4 WARRANTY/GUARANTEE:

All products shall be guaranteed in accordance with the following clauses:

Warranty/Guarantee that the products offered is free from defects in design and construction and that it will give continuous and efficient service under normal conditions for a minimum period of twelve (12) months or OEM warranty, whichever is greater from date of delivery. It shall be the contractor's responsibility to cover all expenses that might occur in conjunction with all product replacement or exchange. All film and photographic chemicals and paper must have a minimum shelf life of twelve (12) months from date of receipt. Film, photo chemicals and photographic paper received that are dated, or that do not have a minimum twelve (12) month shelf life, may be refused without payment and returned to the supplier without cost to the County Department.

4.5 DESCRIPTIVE LITERATURE:

All offers must include complete manufacturer's descriptive literature regarding the material they propose to provide. Literature shall be sufficient in detail in order to allow full and fair evaluation of the offer submitted. Failure to include this information may result in the offer being rejected.

4.6 LOCAL WAREHOUSE FACILITIES:

Bidder, by signing this bid, certifies that they have local facilities within Maricopa County, established prior to the bid submittal, currently functioning and serving other customers. Local warehouse facilities shall be maintained throughout the entire term of the contract. Bidders facility shall be equipped with adequate (refrigeration) storage space and sufficient inventory to meet the stated delivery and shall have the capability of handling walk-in needs with an over the counter service. Bidder shall also have a reasonable number of trained customer service representatives at the same facility to assist the variety of County customers with their technical expertise. Maricopa County reserves the right to inspect such warehouse facilities to assure compliance.

This bid is for temperature sensitive and light sensitive materials, therefore, all products shall be transported in refrigerated vehicles and delivered refrigerator-to-refrigerator meaning from manufacturer to bidders local warehouse.

4.5 SAMPLES:

Samples of items, when requested, must be submitted within 48 hours, unless otherwise specified. Samples shall be furnished at no expense to the County and shall be identified as to the supplier, manufacturer, part number, model number, type, grade, applicable stock number, etc. If not destroyed by testing, samples will be returned at the contractor's request and expense. If no instructions are received for their return, samples will be discarded 30 days after award date.

4.6 PACKAGING:

All items must be individually packed and delivered in the original box (package) showing the place of production and the original UPC Code of the manufacturer.

4.7 CURRENT PRODUCTS:

All products offered in response to this Call for Bids shall be in current and ongoing production; shall have been formally announced for general marketing purposes; shall be a model or type currently functioning in a user (paying customer) environment and capable of meeting or exceeding all specifications and requirements set forth herein.

4.8 PRODUCT AUTHORIZED FOR SALE:

Only products authorized for sale in the United States will be considered acceptable.

In order to ensure the quality of products supplied under the contract, products supplied under this contract must be manufactured for distribution and/or use in the United States. The County, under any circumstances, will not accept "grey market" and/or diverted products. The County, throughout the term of the contract, reserves the right to reject any such products. Private label products shall not be considered for this Call for Bids. The contract is for products on which the original product serial number has not been altered in any way. Throughout the contract term, the county reserves the right to reject any altered product.

4.9 PRODUCT DISCONTINUANCE (CATEGORIES)

The County may award contracts for particular products and/or models of equipment as a result of this solicitation. In the event that the manufacturer discontinues a product or model, the county at its sole discretion may allow the contractor to provide a substitute for the discontinued item. The contractor shall request permission to substitute a new product or model and provide the following:

1. A formal announcement from the manufacturer that the product has been discontinued.
2. Documentation from the manufacturer that names the replacement product or model.
3. Documentation that provides clear and convincing evidence that the replacement meets or exceeds all specifications required and remains within the same category defined by the original solicitation.
4. Documentation that provides clear and convincing evidence that the replacement will be compatible with all the functions or uses of the discontinued product or model.
5. Documentation confirming that the price for the replacement is the same or less than the discontinued model.
6. As applicable, if a sample is requested, notification will be given whether the sample is acceptable, or is rejected; a reason shall be given.

4.10 MATERIAL SAFETY DATA SHEETS (MSDS)

Material Safety Data Sheets (MSDS) must be provided for photo chemicals delivered to the County Department.

4.11 ADDITIONAL REQUIREMENTS

In order to ensure the level of quality of products required in this solicitation, the County must have assurances that all products originate from a legitimate source and are not altered in any way. For verification purposes, the County requires that supporting documentation be submitted with each bid.

1. Each bidder shall include a letter with original signature in his bid from each manufacturer (**of film**) involved certifying that the vendor is currently a bona fide dealer and such is authorized to purchase inventory, market and sell products offered to the County. Photocopy and/or faxed copy are not acceptable to fulfill this requirement.
2. Each bidder offering Polaroid products shall submit copy of their state and local government contract with the manufacturer.
3. Each bidder offering Kodak products shall submit proof of their Kodak PRO Products Network status.
4. Each bidder shall include an accounting of the pipeline for each brand bid that clearly demonstrates that the products offered are being ordered direct from the manufacturer and delivered direct to the bidder's facility, utilizing the way of transportation, that is adequate for the nature of photographic film.
5. Each bidder shall include a customer service statement about their technical assistance to be provided to the County during the term of the contract for each brand of product offered. This service must be guaranteed by the bidder in addition to the manufacturer's standard customer service that is available to all customers.
6. Each offer must include a complete and exclusive statement signed by the bidder of product warranty for one year including all related expenses for all products offered.
7. Films delivered during the term of the contract shall be packed individually in original box showing the manufacturer's information about the place of production, the destination of the product if applicable, and the original UPC Code.

4.12 VENDOR/BIDDER REVIEW OF DOCUMENTS:

Vendor/bidder shall review their bid submission to assure the following documents are properly completed.

1. One (1) original and one (1) copy of all submissions is MANDATORY.
2. Pricing pages, MANDATORY.
3. Agreement page and Year 2000 Contract Compliance statement, MANDATORY.

4.13 INQUIRIES:

Questions concerning this bid should be directed to:

GREGORY WHITT ANDREA STUPKA
PROCUREMENT SPECIALIST
TELEPHONE: (602)-506-3454 **602/506-3504**

cc: Roy Dobbs, Sheriff's Department

PHOTOMARK ID SPECIALIST, 2202 E. MCDOWELL ROAD, PHOENIX, AZ 85006

5.0 PRICING:

The bidders hereby certify that they have read, understand, and agree that acceptance by Maricopa County of the bidder's offer by the issuance of purchase order or contract will create a binding contract. Further, they agree to fully comply with all terms and conditions as set forth in the Maricopa County Procurement Code, and amendments thereto, together with the specifications and other documentary forms herewith made a part of this specific procurement.

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PHOTOGRAPHIC SUPPLIES AND EQUIPMENT

DESCRIPTION	ESTIMATED ANNUAL QUANTITY	MFR./BRAND	PRODUCT #	PRICE
A. KODAK FILM:				
Gold ASA100 - 135mm - 36 Exposure - GA135-36	1500-2000	Kodak	1509066	\$221.50 (\$4.43 each)
Gold ASA100 - 135mm - 24 Exposure - GA135-24	600-1000		1209857	\$169.00 (\$3.38 each)
Gold ASA100 - 135mm - 12 Exposure - GA135-12	1800-2400		8959686	\$126.50 (\$2.53 each)
Ektrapress Professional - 135mm - 36 Exposure - 5-PJM135.36	100-150	Replaces PJM 8723835	1822196	(pro pack \$ 17.47 5 rolls)
Ektachrome 100 Plus - 135mm - 36 Exposure - EPP135-36	100-200	Kodak	8986010	\$ 8.70
Technical Pan - 135mm - 36 Exposure - TP135-36	100-200		1297563	\$ 6.94
Ektragraphic HC Slide Film - 135mm - 36 Exposure - HCS135-36	100-150		8360133	\$ 5.03
T Max ASA100 - 135mm - 36 Exposure - TMX135-36	100-250		1562537	\$ 3.88
Professional Copy Film 4125 - 4x5 Sheets - 4125	300 SHTS		1714062	\$ 23.11
Tri-X Pan Professional Film 4164 - 4x5 Sheets - 4164	200-400 SHTS		1430172	\$ 17.48
T Max 100 Film 4052 - 4x5 Sheets - 4052	300-500 SHTS		8050221	\$ 67.12
High Speed Infrared Film - 4x5 Sheets - HSI4143	100-150 SHTS		1713015	\$ 49.32

Technical Pan Film - 4x5 Sheets - TP4415

			SERIAL 98195-X
100-300 SHTS		8004640	\$ 38.80

PHOTOMARK ID SPECIALIST, 2202 E. MCDOWELL ROAD, PHOENIX, AZ 85006**5.0 PRICING:****Blanket # B0606057****NIGP CODE: 65500**

DESCRIPTION	ESTIMATED ANNUAL QUANTITY	MFR./BRAND	PRODUCT #	PRICE
Contrast Process Ortho 4154 - 4x5 Sheets - 4154	100-300 SHTS	Kodak	1716042	\$104.36
Ektapan 4162 - 4x5 Sheets - 4162	25 SHTS		1689850	\$ 17.92
Ektapan 4162 – 4x5 Sheets – 4162	100 SHEETS		1689777	\$ 68.92
B. PHOTOGRAPHIC CHEMICALS:				
Kodak Indicator Stop Bath - 16 oz.	12-20	Kodak	1464247	\$ 3.83
Kodak Polymax T Developer - (Print) - 1 U.S. Gallon	25-50		8648834	\$22.93
Kodak HC-110 Film Developer - 28 oz.	12-24		1408962	\$14.61
Kodak Photo-Flo 200 Solution - 16 oz.	12-24		1464510	\$ 5.21
Kodak Dektol Developer - 1 U.S. Gallon	25-50		1464726	\$ 4.02
Kodak Dektol Developer - 5 U.S. Gallon	25-50		1464734	\$16.61
Kodak D76 Developer - 1 U.S. Gallon	25-50		1464817	\$ 3.76
Kodak Replenisher D76R - 1 U.S. Gallon	25		1464833	\$ 6.49
Kodak Hypo Clearing Agent - 1.25 U.S. Gallon	25-50		1533942	\$ 2.08
Edwal Hypo-Check - ¾oz.	12-20	Edwal	EDHC3/4	\$ 2.44
Edwal Super Flat - 1 Gallon	10-15	Edwal	FSFL0632	\$30.85
OB “Orbit Bath - 5 Minute Multi-Purpose Photo Concentrate – 1 Gallon	5-10	Orbit	OB-128	\$27.60

PEC-12 Archival Photographic Emulsion Cleaner - 4 oz.

			SERIAL 98195-X
5-10	Photographic Solutions	PEC12402	\$ 6.63

5.0 PRICING:

Blanket # B0606057

NIGP CODE: 65500

DESCRIPTION	ESTIMATED ANNUAL QUANTITY	MFR./BRAND	PRODUCT #	PRICE
Kodak Polymax T Fixer - 1 U.S. Gallon	25-50	Kodak	8536625	\$21.53
Kodak TMAX Developer – 5 Gallon		Kodak	1599844	\$25.10
C. KODAK PHOTOGRAPHIC PAPER:				
Polycontrast III RC “N” Semimatt - 8x10 - 100 Sheet Box	12-25	Kodak	8114902	\$36.57
Panalure Select RC “FM” - 8x10 (100 Sheet Box) & 11x14 (50 Sheet Box)	25-50		1220318 - 8x10	\$67.37
			1933258 - 11x14	\$64.74
Kodabrome II RC “N4” Semimatt - 8x10 (100 Sheet Box)	10-20		1925288	\$63.91
Kodabrome II RC “N3” - 8x10 (100 Sheet Box)	10-20		1923291	\$63.91
Polycontrast III RC “N” - 11x14 (50 Sheet Box)	25-50		8009268	\$38.22
Kodabrome II “F3” - 11x14 (250 Sheet Box)	25-50		1922947	\$261.06
D. VARIOUS PHOTOGRAPHIC SUPPLIES & EQUIPMENT:				
Negative Sleeve/Roll - 120mm	2-4 ROLLS	Printfile	PF-120-1M	\$20.45
Negative Sleeve/Roll - 135mm	2-4 ROLLS	Printfile	PF-35-1M	\$17.05
Savage Glassinine Envelopes - 4x5 Sheet Film	500-1000	Savage	66	\$52.20
Savage Glassinine Envelopes - 135mm	6-12 BXS	Savage	61	\$63.00
4x5 Film Holders – negative sleeves for processing	36	Carr	CRR 102FH	\$10.00
Film Processing Tanks & Reels - 35mm	6 EA	Kalt	NP10113/NP10110	\$13.57
Film Processing Tanks & Reels – 120mm	6 EA		NP10114/NP10111	\$19.71
Film Processing Tanks & Reels – 220mm	6 EA		NP10114/NP10112	\$32.60
Kodak Process Thermometer Type 2	4	Kodak	1122167	\$24.03

5.0 PRICING:

Blanket # B0606057

NIGP CODE: 65500

DESCRIPTION	ESTIMATED ANNUAL QUANTITY	MFR./BRAND	PRODUCT #	PRICE
Film Chemical Thermometer	4	CPM – DELTA	12415	\$ 3.74
Plastic Bottles for Photo Chemicals – Pint	6 EA	Datatainer	NP-DB16	\$1.25
Plastic bottles for Photo Chemicals – Quart	6 EA		NP-DB32	\$1.50
Plastic bottles for Photo Chemicals – Gallon	6 EA		NP-DB128	\$2.28
Photo Print Tongs – Bamboo Tongs	36	Kalt	NP-10099	\$2.78
SunPack Auto 544 Electronic Strobe	4-6	Sunpak	650-544	\$153.08
SunPack Nicad Battery Cluster - CL-2	10-30		651-784	\$41.30
SunPack Spiral Synchro Cord - 1.5m/5'	100		651-782	\$7.70
SunPack QBC-5 Quick Charger	6		651-809	\$33.59
SunPack Flash Bracket	6		651-751	\$14.92
SunPack Double AA Battery Holder	12		651-783	\$7.77
SunPack Slave Unit (Auto Slave System)	AS NEEDED		651-715	\$33.48
SunPack Filter Kit	AS NEEDED		651-767	\$30.10
SunPack 10' Coiled Connective Cord For 510 Volt Power Pack	AS NEEDED		651-754	\$19.90
SunPack Power Pak For 510 Volt Battery	AS NEEDED		651-723	\$102.03
Quantum - QB-23 10' Extension Cord	24	Quantum	QB23	\$30.00
Quantum Battery 2 Module MS	12		MS	\$37.78
Quantum Fast Charger - QB-37 For Quantum Battery 2	6		QB37	\$84.44
Quantum Battery 2	6		QB2	\$164.44
Kodak Lens Cleaning Paper	50 PLUS	Kodak	1546027	\$1.29

PHOTOMARK ID SPECIALIST, 2202 E. MCDOWELL ROAD, PHOENIX, AZ 85006**5.0 PRICING:****Blanket # B0606057****NIGP CODE: 65500**

DESCRIPTION	ESTIMATED ANNUAL QUANTITY	MFR./BRAND	PRODUCT #	PRICE
Kodak Lens Cleaner Liquid 1¼ oz.	50	Kodak	176-7136	\$3.43
Kodak Color Separation Guide & Grav Scale (Large)	12-24		152-7662	\$19.88
Kodak Color Separation Guide & Grav Scale (Small)	12-24		152-7654	\$14.25
Photo Wines – Premier Professional Photo Wines 13 ⅓ X 17 5/8"	12-36 BXS	Premier	PRPW	\$3.14
Tundra 12" Cable Release	12-36	Tundra	94CR12	\$2.54

% DISCOUNT OFF LIST PRICE

DESCRIPTION	PRODUCT#/ MFR./BRAND	FOR QTY OF 1 - 5	FOR QTY OF 6 - 15	FOR QTY OF 16 OR MORE
Various Size Photo Trays	Various BKA	9 %	15 %	20 %
Various Size Measuring Glassware & Plasticware	Various BKA	9 %	15 %	20 %
Various Camera Lenses	PRO, Pentax, Canon, Nikon, Minolta, Sigma, Tamron	5 %	8 %	10 %
Various Types of Photo Flood Lamps	Ushio	50 %	60 %	70 %
Photo Lamps For Enlarger's	Ushio	50 %	60 %	70 %
Camcorder Batteries - 6 Volts For 8mm Camcorder	Aztec-Photoco	50 %	60 %	70 %
Various Types of Lens Filters	MTW-Tiffen	30 %	40 %	50 %
Lens Cases	Various BKA	9 %	15 %	20 %
Camera Straps	BKA/Kalt-Tamrac	9 %	15 %	20 %
Light Meters	Minolta-Sekonic	32 %	35 %	38 %

			SERIAL 98195-X
		% DISCOUNT OFF LIST PRICE	
Exposure Meters	<u>Minolta-Sekonic</u>	<u>32 %</u>	<u>35 %</u>
			<u>38 %</u>

PHOTOMARK ID SPECIALIST, 2202 E. MCDOWELL ROAD, PHOENIX, AZ 85006**5.0 PRICING:****Blanket # B0606057****NIGP CODE: 65500**

DESCRIPTION	PRODUCT#/ MFR./BRAND	% DISCOUNT OFF LIST PRICE		
		FOR QTY OF 1 - 5	FOR QTY OF 6 - 15	FOR QTY OF 16 OR MORE
Various Size Funnels	Various BKA	9 %	15 %	20 %
Kodak Safelight Filters	Kodak	15 %	20 %	25 %
Safelight Lamp	Various BKA	9 %	15 %	20 %
Various Enlarger Filters	MTW-Kodak	20 %	25 %	30 %
Slide Holders	BKA/Kalt-Pakon	9 %	15 %	20 %
Slide Sheet Holders	BKA/Kalt-Pakon	9 %	15 %	20 %
Slide Viewer	BKA-Kalt, Logan Premier	9 %	15 %	20 %
Slide Projector Trays	Kodak	25 %	30 %	35 %
Slide Projector Lamps	Ushio	50 %	60 %	70 %
Camera Cases	Kalt, Pelican Tamrac	12 %	20 %	25 %
Bessler Dust Gun 100 - 802	Bessler 100-8oz	\$4.99	\$4.67	\$3.99
Various Camera Batteries	Kodak	25 %	50 %	60 %
DESCRIPTION	ESTIMATED ANNUAL QUANTITY	MFR./BRAND	PRODUCT #	PRICE
E. POLAROID FILM:				
Time Zero SX-70 - 2 Pack	MCSO CENTRAL SUPPLY	Polaroid	603922	\$20.48/twin pack
Polaroid 665	2-4 CASES		603098	\$9.09/pack
Polaroid Type 51 - (Order By The Case)	4+		619194	\$41.47/pack
Polaroid Type 53 - (Order By The Case)	4+		613255	\$364.28/case

PHOTOMARK ID SPECIALIST, 2202 E. MCDOWELL ROAD, PHOENIX, AZ 85006

5.0 **PRICING:** (Continued)

NIGP CODE: 65500

ADDITIONAL PRICING
PRICE /CATALOG
LISTING/ DESIGNATION

DATE

PRICING
COLUMN

ADDITIONAL
DISCOUNT

Brandes Vol. 5 (BKA)

Vol. 5

List

9%

Kodak L-9

1998

List

25%

Warranty (define): One year

F.O.B. Destination: X Yes No

Delivery (days ARO): 15

Vendor To Indicate If Other Governmental Agencies May Purchase Against This Contract:

X

Yes

No

TERMS: 2%/20 Net 30

FEDERAL TAX ID NUMBER: 86-0142983

VENDOR NUMBER: 860142983 A

TELEPHONE NUMBER: (602) 244-1976

FAX NUMBER: (602) 273-0928

CONTRACT PERIOD: **JANUARY 31, 2002-2003 2004.**
TO COVER PERIOD ENDING **JANUARY 31, 2004.**